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Meet Gary Patton, Chief Connecting Officer at On Purpose Leadership

“Change is a choice!”

Gary Patton understands that “Change is Choice.” During a three year period he went through thirteen “Life Changing” events including the loss of his father, a Three-Wheeled ATV accident, nine surgeries, an addiction to Percocet, a Divorce, loss of his job, a battle with depression, and he gained seventy pounds. He’s faced these changes in life and bounced back to achieve even higher levels of success than ever before. He knows how to drive change not only in himself, but in the companies he’s worked with.

In today’s new Digital World it is harder than ever to keep not only your customers happy, but your employees as well. Gary not only understands the importance of change – he helps companies drive change that will help them not only keep their customers and employees happy, they achieve the results they desire.

Gary has been passionate about coaching sports for most of his life. During his twenty plus years of coaching sports he has worked with kids from T-Ball Baseball to High School Varsity Soccer. He brought his love of coaching sports to his work environment.

Gary Patton is originally from Southern California where he began his career working as a Landscape Architect in Southern California after graduating college. When the building industry went South in the mid-eighties, Gary began to travel around Southern California trouble-shooting for Bennigan’s restaurants. He moved to Eugene, Oregon in the early nineties and became a General Manager for Red Lobster and then Olive Garden for Darden Restaurants. His stores consistently ranked in the top ten for customer service and several times ranked number one in customer satisfaction. During his career at Darden he trained over fifteen managers who become managers for the company and frequently worked on and presented at the General Manager Regional meetings. He worked for Aramark Uniform Services as a District Manager for five years before moving over to the wireless industry with AT&T wireless then Nextel/Sprint for almost ten years.

In 2011 Gary joined On Purpose Leadership as the Chief Connecting Officer after moving to Denver. Gary brings a unique combination of sales skills, training and operational expertise that he uses to help his clients’ identify new market opportunities, forge key relationships and turn around underperforming territories to significantly increase market share, revenue and profitability.

In 2012 Gary became a **Bob Burg Certified Go-Giver Coach** and is licensed and trained to teach *The Go-Giver* philosophy/methodology and the *Endless Referrals* system.

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